

KEVIN CHO

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PROFESSIONAL EXPERIENCE

Crossbow Therapeutics, Cambridge, MA

Mar. 2025 – Present

Director, Clinical Supply & Logistics

- Built the clinical supply and logistics function from the ground up for two Phase 1 first-in-human oncology trials, reaching first patient in within 3 months of IND.
- Lead end-to-end supply for both T-cell engager trials and the start-up of a third, covering forecasting, packaging and labeling, depots, distribution, and RTSM.
- Lead the Phase 3 and commercial DS/DP CDMO selection, including the RFP and technical and commercial evaluation of global manufacturers.
- Built a clinical supply application with AI coding tools that turns protocol inputs into demand forecasts and supply plans, with scenario modeling to test changing assumptions, cutting forecast reruns from hours to minutes.
- Replaced paper-based compassionate use processes (no EDC or RTSM) with a validated Power Apps system that calculates weight-based doses, routes medical approval, and assigns kits in as little as 5 minutes.
- Built a command center that pulls RTSM, EDC, depot, and compassionate use data into one live website, replacing the weekly trial meeting deck and saving 6 to 10 hours a week.

ACELYRIN, Agoura Hills, CA

Apr. 2023 – Mar. 2025

Director, Supply Chain, Logistics, and Business Operations

- Built commercial supply chain capabilities across packaging and labeling, planning and inventory systems, warehousing, and distribution.
- Managed clinical supply vendors, contracts, and budget in support of Clinical Operations.
- Led cross-functional closeout of the izokibep program, from vendor notifications and PO closures to material disposition.

Associate Director, Clinical Supply Management & Logistics

- Led a team of two and a \$30M budget covering cGMP DS/DP manufacturing and packaging of vials, prefilled syringes, and autoinjectors across multiple CMOs.
- Directed end-to-end supply (planning, IRT, distribution, returns, destruction) for five global double-blind, placebo-controlled Phase 2b/3 and Phase 3 trials.
- Executed three mid-study CRO transitions with minimal disruption to study timelines.

Senior Manager, Clinical Supply Management

- Managed distribution, reconciliation, returns, and destruction of 50,000+ kits across 4,200+ shipments to 395 global sites.
- Built global logistics and trade compliance, managing \$35M+ in temperature-controlled shipments to 10 countries.

Pionyr Immunotherapeutics, South San Francisco, CA

May 2022 – Apr. 2023

Senior Manager, Clinical Supply Chain

- Managed a \$15M budget and one direct report, supporting two global Phase 1a/b immuno-oncology trials and two Phase 1 start-ups.
- Selected and qualified depot, labeling, packaging, and IRT vendors to ensure uninterrupted supply.
- Led drug supply planning with 100% compliance on IMP labeling and packaging across all trial materials.
- Implemented logistics strategies that reduced supply chain costs by 20%.

Allogene Therapeutics, South San Francisco, CA

Oct. 2020 – Apr. 2022

Senior Manager, Clinical Supply Chain

- Managed a \$2.1M budget and one direct report across demand planning, inventory, labeling, packaging, distribution, and returns.
- Established the clinical supply chain for two global Phase 2 trials, improving supply chain efficiency by 30%.
- Executed SOWs and MSAs and authored process documentation, optimizing shipping lanes and ensuring regulatory compliance.

Senior Specialist, Clinical Supply Chain

- Managed clinical supply for five U.S. Phase 1 trials, achieving 100% on-time, in-full delivery for 142 CAR T, antibody, and small molecule orders.
- Cut clinical order fulfillment cycle time by 50% through just-in-time labeling and packaging.
- Built data lake infrastructure to automate supply chain data collection, with Tableau dashboards for cross-functional teams.

Kite Pharma, El Segundo, CA

May 2017 – Sep. 2020

Senior Supply Chain Specialist

- Led implementation of the Emerson/Bio-G Real-Time Modeling System across global sites, improving scheduling and planning efficiency.

Quality Systems Specialist II

- Owned the Deviation and CAPA systems, ensuring regulatory compliance and leading new-user training across all sites.

Process Engineer I, Commercial Manufacturing

- Led 100+ cell therapy manufacturing deviation investigations, implementing 23 corrective actions and 6 change controls.

Genentech, South San Francisco, CA

Aug. 2016 – Mar. 2017

Operations Rotational Development Program Analyst

- Assessed the lyophilized drug product network for biologics including Avastin, Activase, and TNKase, and built Tableau dashboards tracking 32 products.

EDUCATION

Keck Graduate Institute, Master of Business and Science, Operations Management

May 2016

University of California, Irvine, B.S., Chemical Engineering

Jun. 2014